



Airflow Club of America Board Meeting Minutes March 3, 2021 Kim Forster, Secretary

The board meeting, hosted by Vice President John Boyd via Zoom, was called to order by President David Felderstein at 10:06 am Pacific Time.

Present for the meeting were:

David Felderstein	President
John Boyd	Vice President
Linda Wilson	Treasurer
Kim Forster	Secretary
John Librenjak	National Director
Jon Clulow	National Director
Tim McCoy	National Director
Chandler Smith	Regional Director -- Central
Norm Mulloy	Regional Director -- Eastern
Phyllis Allstott	Regional Director -- Western
Ron Robbel	Chief Judge

A quorum was present.

Old Business – None

New Business: Presentation of the 2020 Treasurers Report and Additional Funding Options

ACA 2020 Annual Financial Report

John Boyd was asked to lead the discussion concerning the 2020 Annual Treasurers report. Spreadsheets were presented that reviewed income and expenses. Revisions to the club's accounting system used to report the club's financial status were presented by John Boyd, who has been assisting Treasurer Linda Wilson. The board's review of the 2020 Annual Report led into presentation of an e-mail poll sent to the Airflow Club's membership soliciting suggestions on how to balance the club's budget. The results of the poll are presented below. A majority of the respondents preferred a split dues structure with an extra charge for members who wish to continue to receive a printed copy of the newsletter.

Tim McCoy made a motion that the monthly financial report, prepared by the club's Treasurer, be provided to the Airflow Club's board members. The motion was seconded by John Boyd. The motion was approved unanimously.

ACA Finances -- Member Poll

Measure	1	2	3	4	5	6	7
Count	16	7	13	33	2	4	6
Summary at 54 responses	30%	13%	24%	61%	4%	7%	11%

1. Eliminate the printed version of the newsletter and go with just email. Saves about \$20.00 per membership.
2. Print the newsletter in black and white only. Saves about \$1,800.00 or \$6.00 per membership.
3. Raise dues across the board.
4. Make the print newsletter optional at extra cost. Something like \$45.00 dues for email newsletter only and \$65.00 for email plus printed copy?
5. There was no meet and no auction in 2020. Add \$30.00 each to meet registration for club support. With the traditional Fun and Ugly, auction, this might raise \$3,000.00-5,000.00, or about \$10.00-\$15.00 per member.
6. Solicit donations. Voluntary dues plus contributions this year have raised about \$1,400.00 so far. Could more be done?
7. Reduce newsletter frequency to quarterly, 4 issues per year. Saves about \$4,000.00 unless the less frequent newsletters are longer.

After extensive discussion by the board on financial strategies, Jon Clulow moved to reduce the annual Airflow Club dues beginning in 2022 to \$35.00 per year. The Standard dues will include an e-mail copy of the newsletter to be sent 6 times annually. Postal delivery of a full-color, printed newsletter will cost an additional \$25.00. John Boyd seconded the motion. The motion was unanimously approved.

New Business – Matching Fund Opportunity and Club Financials

John Boyd reported that two Airflow Club members have offered to match donations up to \$2000 if members wish to mitigate the 2020 shortfall. This information will be emailed to paid members and not listed on the Airflow Forum.

John Boyd made a motion to add David Felderstein as an authorized signatory to the Airflow Club of America's bank accounts. John Clulow seconded the motion. The motion was unanimously approved.

John Boyd made a motion to close the existing PayPal account and open a new account that is linked to the club's checking account. The motion was seconded by Jon Clulow. The motion was approved unanimously.

The meeting was adjourned at 11:35 am Pacific time.

Approved: _____/signed _____ Date: _____
David Felderstein, President, Airflow Club of America